



Dear Valued Customer,

As most of you are aware, the U.S. government has begun to enact a two-tier tariff process on many Chinese imported products. Unfortunately, these tariffs include office and residential furniture. The first tariff of 10% went into effect September 24th, 2018. An additional 15% tariff has recently been added, on top of the 10%.

We would like to point out that Storlie Furniture sources less than 15% of our products from China. 85% of our most popular items including PL laminate, Bridge desking, metal storage, and the Cool Mesh seating will not be affected by this tariff.

Although we have always worked hard with our vendors to minimize any cost increases, we are unable to absorb these tariffs and are forced to adjust our prices by an additional 8% in conjunction with the September 24th, 2018 of 10% on the individual items that are affected. Attached to this letter is a new list prices with the items which include the increased cost that will go into effect on orders received June 10th, 2019 in our office.

We hope that this tariff situation is a short-term issue that gets resolved before the end of the year. If and when things change, you will be updated with new pricing immediately.

Sincerely,

Storlie Furniture Group

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Page #	Item #	Item Name	2018/19 Catalog Price	10/15/2018 List price	6/10/19 8% tariff increase
18	CUSH1623CelestialBlue8178	Celestial Blue cushion for PL-1007	\$95	\$105	\$113
18	CUSH1623LimeGreen#8179	Lime green cushion for PL1007	\$95	\$105	\$113
18	CUSH1623Orange8170	Orange cushion for PL1007	\$95	\$105	\$113
18	CUSH2136Celestialblue8178	Celestial Blue Cushion for PL-112/1012	\$169	\$186	\$201
18	CUSH2136Limegreen8179	Lime Green Cushion for PL112/PL1012	\$169	\$186	\$201
18	CUSH2136Orange8170	Orange Cushion for PL-112/1012	\$169	\$186	\$201
18	PL-CUSH07	Visconti Cushion for PL-166/1007	\$95	\$105	\$113
18	PLT-SBUDMSGLSI	Under mount/edge bracket(set)	\$55	\$61	\$66
18	PLT-SBUDUALSI	Dual under desk mount bracket(pair)	\$65	\$72	\$78
18	PLT-SDTMSI	Desk mount above or under bracket(pair)	\$33	\$36	\$39
46	PLT-24/30 casters	2 casters(1 set) for PLTTleg 24/30BF 3 1/2" H	\$10	\$11	\$12
46	PLT-SQPOSTLEG Silver	Square Single offset post leg	\$49	\$54	\$58
46	PLT-TLEG 24BLK BF	T leg for 24" deep top	\$119	\$131	\$141
46	PLT-TLEG 30BLK BF	T leg for 30" top	\$139	\$153	\$165
55	PLT-BTB32ABRU	32Wx16Dx28H, Base brushed metal bx, 1/2	\$425	\$468	\$505
55	PLT-RBPOST19BRU	Round, 19" H post, bx 2/2	\$250	\$275	\$297
55	PLT-RBPOST28BRU	Round, 28" H post, bx 2/2	\$260	\$286	\$309
55	PLT-RBPOST41BBRU	Round, 41" H post, bx 2/2	\$275	\$303	\$327
55	PLT-SQPOST19BRU	Square, 19" H post- Brushed metal Bx 2/2	\$270	\$297	\$321
55	PLT-SQPOST28BRU	Square, 28" H post-Brushed metal 2/2	\$280	\$308	\$333
55	PLT-SQPOST41BRU	Square 41"H post-Brushed metal 2/2	\$305	\$336	\$363
56	9990 Armless	Harmonic, Armless Blk leather BL01	\$699	\$769	\$831
56	9998 Silver	Brush metal table base for 9997	\$99	\$109	\$118
57	80821 Black	Duet Chair Black PU	\$400	\$440	\$475
57	80822 Black	Duet Settee Black PU	\$700	\$770	\$832
57	9281 Black	Concerto Chair Blk PU/Chrome	\$799	\$879	\$949
57	9282 Black	Concerto Sette Blk PU/Chrome	\$1,099	\$1,209	\$1,306
57	9283 Black	Concerto Sofa Black PU/Chrome	\$1,400	\$1,540	\$1,663
58	7781 Black	Trio Black Chair #QL-PU#1	\$699	\$769	\$831
58	7782 Black	Trio Black Settee #QL-PU#1	\$975	\$1,073	\$1,159
58	7783 Black	Trio Black Sofa #QL-PU#1	\$1,300	\$1,430	\$1,544
58	9681 TA	Trio Tablet arm black w/espresso tablet	\$779	\$857	\$926
59	9881 Blk	Manhattan Chair Black PU	\$599	\$659	\$712
59	9881 Coffee	Manhattan Chair Coffee PU	\$599	\$659	\$712
59	9881 Latte	Manhattan Chair Latte PU	\$599	\$659	\$712
59	9882 BLACK	Manhattan Sette Black PU	\$899	\$989	\$1,068
59	9883 Black	Manhattan Sofa Black PU	\$1,200	\$1,320	\$1,426
60	907 Leg Chrome	Foot for Piccolo chrome(set of 4)	\$50	\$55	\$59
60	917 leg Espresso	Tapered leg for piccolo espresso(set of 4)	\$35	\$39	\$42
60	9171NF Slate	Piccolo Chair, slate BY13014 No feet	\$520	\$572	\$618
60	9172NF Slate	Piccolo Settee No feet Slate #13014	\$790	\$869	\$939
61	9171NF Burnt Orange	Piccolo Chair Burnt Orange BY13011, No feet	\$520	\$572	\$618
61	9171NF Kashmir Green	Piccolo Chair Kashmir Green BY1306, No feet	\$520	\$572	\$618
61	9171NF Taupe	Piccolo Chair Taupe BY13013, No feet	\$520	\$572	\$618
61	9171NF Teal	Piccolo Chair Teal BY1308, No feet	\$520	\$572	\$618
61	9173NF Slate	Piccolo Sofa No feet Slate	\$1,195	\$1,315	\$1,420
62	6561 Burnt Orange	Chamber, HB Mem swivel Burnt Orange #13011	\$599	\$659	\$712
62	6561 Castors	Castors for 6561/6581 & 5 star base 44basealugl	\$30	\$33	\$36
62	6561 Kashmir Green	Chamber, HB Mem swivel Kash Gen #1306	\$599	\$659	\$712
62	6561 Slate	Chamber, HB Mem swivel Slate #13014	\$599	\$659	\$712
62	6561 Taupe	Chamber, HB Mem swivel Taupe #13013	\$599	\$659	\$712
62	6561 Teal	Chamber,HB Mem swivel Teal #1308	\$599	\$659	\$712
63	44 Base alugl	5 prong alumium base for 6561 or 6581	\$110	\$121	\$131
63	6581MS Burnt Orange	Alcove, LB Mem Swivel- Burnt orange #13011	\$459	\$505	\$545
63	6581MS Kashmir green	Alcove, LB Mem swivel Kashmir Green #1306	\$459	\$505	\$545
63	6581MS Slate	Alcove, LB Mem Swivel Slate #13014	\$459	\$505	\$545
63	6581MS Teal	Alcove, LB Mem Swivel Teal #1308	\$459	\$505	\$545
63	7020CYL Black PU	Midi Cylinder 16 3/4 Dia Black PU06	\$169	\$186	\$201
63	7020CYL Burnt Orange	Midi Cylinder16 3/4" Dia BY13011	\$169	\$186	\$201
63	7020CYL Taupe	Midi Cylinder 16 3/4" Dia BY13013	\$169	\$186	\$201
63	7030CUBE Black PU	Midi Cube16 3/4" x 16 3/4" Black PU06	\$159	\$175	\$189
63	7030CUBE Kashmir Green	Midi Cube16 3/4" x 16 3/4" BY1306	\$159	\$175	\$189
63	7030CUBE Slate	Midi Cube 16 3/4" x 16 3/4" Slate BY13014	\$159	\$175	\$189

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63	7030CUBE Teal	Midi Cube 16 3/4" x 16 3/4" Teal #BY1308	\$159	\$175	\$189
63	7040QUAD Black PU	Midi Quad 16 3/4" x 26 3/4" Black PU06	\$229	\$252	\$272
63	7040QUAD Burnt Orange	Midi Quad 16 3/4" x 26 3/4" Burnt Orange BY13011	\$229	\$252	\$272
63	7040QUAD Kashmir Green	Midi Quad 16 3/4" x 26 3/4" Kashmir Green BY1306	\$229	\$252	\$272
63	7040QUAD Slate	Midi Quad 16 3/4" x 26 3/4" Slate BY13014	\$229	\$252	\$272
63	7040QUAD Teal	Midi Quad 16 3/4" x 26 3/4" Teal BY1308	\$229	\$252	\$272
74	8921 Black	Magnifico MB Blk back /Blk seat	\$299	\$329	\$355
74	8921 White	Magnifico MB White back/blk seat	\$299	\$329	\$355
75	54/95 Seat Slider	Seat Slider for the 8954 chair	\$39	\$43	\$46
75	8954 Black	Magnifico Plus MB-Mesh back/Bll seat	\$399	\$439	\$474
78	21621 Black mesh NOO	Alto MB Black mesh #NOO	\$410	\$451	\$487
78	21621 Silver Mesh#N42	Alto MB silver mesh #N42	\$410	\$451	\$487
78	25101 Blk	Tempo Mesh back/blk seat	\$219	\$241	\$260
78	8821 Black	Sonata Mid-Back- Black QL-DW/QL-TW11	\$199	\$219	\$237
79	11911	Bolero Big & Tall Blk PU #QL-PU#1	\$550	\$605	\$653
79	44088 Black	Scale, Big/Tall Black Mesh fab KF58M93	\$599	\$659	\$712
80	10811KT Slate	Jazz III HB ChromeSlate #BY13014	\$499	\$549	\$593
80	10811KT Taupe	Jazz III HB Chrome Taupe #BY13013	\$499	\$549	\$593
80	10821KT Slate	Jazz III MB Chrome Slate #BY13014	\$445	\$490	\$529
80	10821KT Taupe	Jazz III Chrome Taupe #BY13013	\$445	\$490	\$529
80	10828 Slate	Jazz III Guest, Chrome Sled frame Slate #BY13014	\$359	\$395	\$427
80	10828 Taupe	Jazz III Guest, Chrome Sled frame Taupe #13013	\$359	\$395	\$427
80	22821 Slate	Armless, Center Tilt Chrome #13014	\$379	\$417	\$450
80	22821 Taupe	Armless, Center Tilt Chrome #Taupe #13013	\$379	\$417	\$450
81	10911	Jazz II HB Blk Pu, Chrome arms/star base #QL-PU#1	\$469	\$516	\$557
81	10921	Jazz II MB Blk PU Chrome arms/star base QL-PU#1	\$439	\$483	\$522
81	10811 Black	Jazz HB Chrome Black QL-PU#B	\$439	\$483	\$522
81	10811 White	Jazz HB Chrome/White Chair QL-PU#W	\$439	\$483	\$522
81	10821 Black	Jazz MB Chrome/Black QL-PU#B	\$409	\$450	\$486
81	10821 White	Jazz MB White Chrome QL-PU#W	\$409	\$450	\$486
81	11183 Black	Armless Jazz MB Black/Chrome QL-PU#B	\$379	\$417	\$450
81	11183 White	Armless Jazz MB White/Chrome #QL-PU#W	\$379	\$417	\$450
82	10411 Blk	Dakota HB Blk Faux leath PU1	\$329	\$362	\$391
82	10421 Blk	Dakota MB-Blk Faux Lea QL-PU#1	\$309	\$340	\$367
82	10711 Blk	Lexus HB Black leather	\$450	\$495	\$535
82	10721 Blk	Lexus MB Black leather	\$410	\$451	\$487
83	10989	Stretto MB Tilt Mech BLK QL-PU#1	\$179	\$197	\$213
83	5521 Blk/Ebony V210	Riviera HB Blk W/Arms #QL-PU#1	\$259	\$285	\$308
83	9911 Blk	Primo HB Blk PU w/padded arm #QL-PU#1	\$269	\$296	\$320
83	9921 Blk	Primo MB Blk PU w/padded arm #QL-PU#1	\$259	\$285	\$308
83	9994 Blk	Primo Guest, cantilvered blk base #QL-PU#1	\$229	\$252	\$272
85	4128T Black	Theme, Tablet Nesting chair Black	\$310	\$341	\$368
86	3128 Blk Fabric	Coronet W/Arms Blk fab seat, mesh back Blk frame	\$199	\$219	\$237
86	3128 Blk PU	Coronet W/arms Blk PU seat, mesh back blk frame	\$199	\$219	\$237
86	3129G Blk 18" H PU	Coronet Armless 18" H Blk PU seat, mesh back	\$189	\$208	\$225
86	3129G Blk Fabric	Coronet Armless18" H Blk fab seat, mesh back	\$189	\$208	\$225
88	10823	Tone Grey frame/Anti bacterial Blk PVC	\$389	\$428	\$462
89	8931 Black	Silverado 4 leg Blk Fab Silver fra QL-24-21	\$219	\$241	\$260
89	FT-FBM 54A Blk Fabric	Forte w/arms, black frame	\$149	\$164	\$177
89	FT-FBM 54A Blk PU	Forte w/arms, Blk PU Silver hammertone frame	\$149	\$164	\$177
91	188C White HPL	Spinet Chair White/wood edge HPL	\$139	\$153	\$165
91	198C Walnut	Aria Chair Walnut MWNH HPL	\$169	\$186	\$201
91	198C White HPL	Aria chair white/wood edge HPL	\$169	\$186	\$201
91	ST197 Walnut Stool	Chime Stool low back Walnut MWNH HPL	\$189	\$208	\$225
91	ST197 White HPL	Chime Stool White/wood edge HPL	\$189	\$208	\$225
91	ST198 Walnut Stool	Aria Stool Walnut MWN HPL	\$189	\$208	\$225
91	ST198 White HPL	Aria Stool White/wood edge HPL	\$189	\$208	\$225
92	3081 Grey #A01	Producer, Sled W/arms- grey/chrome	\$124	\$136	no additional tariff
92	3081 White #A14	Producer, Sled w/arms white/chrome	\$124	\$136	no additional tariff
92	3084G Grey #A01	Producer, 4 leg stack grey/chrome	\$119	\$131	no additional tariff
92	3084G White #A14	Producer, 4 leg stack chair white/chrome	\$119	\$131	no additional tariff
92	3085 Grey#A01	Producer Stool Grey/Chrome	\$139	\$153	no additional tariff
92	3085 White #A14	Producer Stool White/Chrome	\$139	\$153	no additional tariff

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93	FT-FBM 28 Blk A1	Lyric Stack w/ handle Blk/Blk #3051	\$120	\$132	\$143
93	FT-FBM 30	Stool Black frame/back	\$130	\$143	\$154
96	PDTM2E2USI- Silver	Under/Desk Top Power Module 6ft cord	\$99	\$109	\$118
96	PLEDBUDTL24 BLK	24" Budget LED task light	\$150	\$165	\$178
96	PLEDBUDTL48 Black	48" Budget LED task light	\$259	\$285	\$308
96	PL-SQGRMBK Black	Grommet cover square & black	\$18	\$20	\$22
96	PL-SQGRMSI Silver	Grommet cover square & silver	\$18	\$20	\$22
96	PLT-BPOWER Blk	Board Table power block Black	\$390	\$429	\$463
96	PLT-BPOWER Silver	Board Table power box Silver	\$390	\$429	\$463